Contract Overview	
Contract Type	New Sole Source Contract
Contract Title	Cybersecurity Assessments and Related Products
Method of Procurement	Sole Source CompTIA is the sole provider of the proprietary certification exams and aligned instructional materials required for the Fairfax County Public Schools IT Academies. They are also the exclusive owner of the Tech+, Network+, A+, and Security+ credentials approved by the VDOE. While other vendors appear on the state-approved list, CompTIA is the only source that provides the specific curriculum and preparation materials necessary for these certifications.
Contract #	4400014392
Vendor Name	CompTIA, Inc.

Contract Summary	
Description of Services	The Contractor provides a comprehensive ecosystem of IT certifications, cloud-based learning labs, and specialized curricula designed to equip students with industry-validated skills in cybersecurity and information technology.
Contract Start Date	Date of contract execution following School Board Approval at a regular meeting
Contract End Date	March 31, 2029
Initial Term of Contract	Three (3) years
Contract Renewals	Three (3) one-year
Total Contract Value	$750,000
Annual Value	$150,000
Funding Source	School Operating
Pricing Structure	- Firm fixed price per exam - Firm fixed price per voucher
Contract Terms	FCPS Standard contract terms apply.

Strategic Alignment	
Sponsor	Sloan Presidio, chief academic officer
Strategic Plan Goal	☐ Goal 1 - Strong Start: PreK-12 ☐ Goal 2 - Safe, Supported, Included, and Empowered ☑ Goal 3 - Academic Growth and Excellence ☑ Goal 4 - Equitable Access and Opportunity ☑ Goal 5 - Leading for Tomorrow's Innovation
Department	Instructional Service Department
Description of Need	FCPS has an ongoing need to bridge the technical skills gap which represents the disconnect between a student's foundational classroom knowledge and the specific, industry-validated competencies required for immediate employment in the technology sector. The services provided by the contractor will fill this void by equipping FCPS students with a competitive edge through industry-standard certifications and hands-on training, transforming theoretical learning into the professional credentials required to meet regional workforce demands.
Background Information	The services will serve as a bridge between FCPS high school classrooms and high-demand sustainable career pathways in the technology sector. CompTIA will provide FCPS students with exam vouchers, exams and curricula aligned with global industry standards to ensure every graduate is equipped with the validated skills and professional credentials required for immediate success in the workforce or post-secondary education.

Prior Contract Information	
Method of Procurement	Cooperative
Vendor	CompTIA, Inc
Annual Spend	$25,000

Compliance and Reviews			
Cybersecurity Review	☑ Yes	☐ No	☐ Not applicable
IT Review	☑ Yes	☐ No	☐ Not applicable
Legal Review	☑ Yes	☐ No	☐ Not applicable
Risk Management Review	☐ Yes	☐ No	☑ Not applicable